

## Commercial

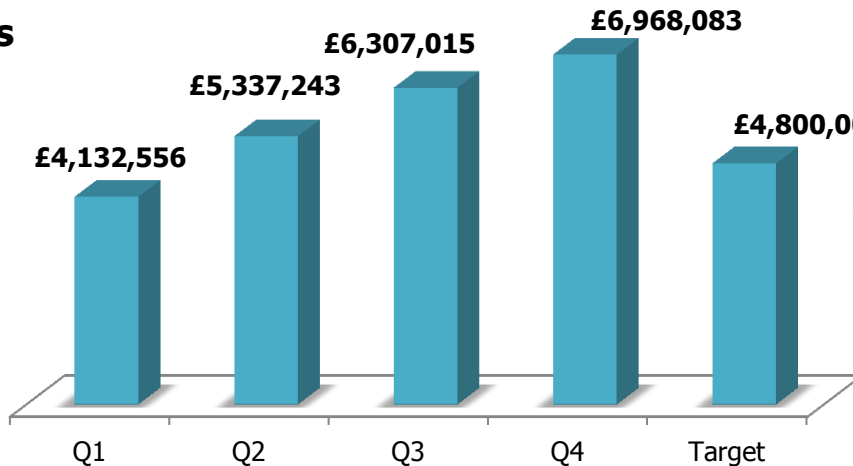
### 1. Ratified savings

Q1 Achieved	Q2 Achieved	Q3 Achieved	Q4 Achieved	2018-19 Target
£4,132,556	£5,337,243	£6,307,015	£6,968,083	£4.8M

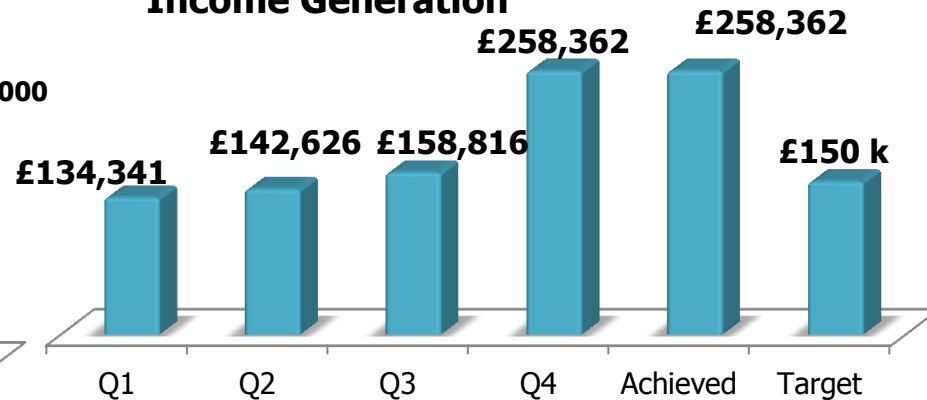
### 2. Income Received

Q1 Received	Q2 Received	Q3 Received	Q4 Received	2018-19 Target
£134,341	£142,626	£158,816	£258,362	£150k

### Savings



### Income Generation



# Communities

<b>Social Value</b>	<b>Q1 Achieved</b>	<b>Q2 Achieved</b>	<b>Q3 Achieved</b>	<b>Q4 Achieved</b>	<b>2018-19 Target</b>
<b>3. Average Social Value weighting in procurement activity above £25k</b>	<b>10%</b>	<b>10%</b>	<b>11%</b>	<b>11%</b>	<b>15%</b>
<b>4. Percentage of contracts let resulting in measurable social value from procurement reported in KPI 3</b>	<b>25%</b>	<b>44%</b>	<b>46%</b>	<b>49%</b>	<b>60%</b>

# 5-STAR Procurement Worth Report Q4

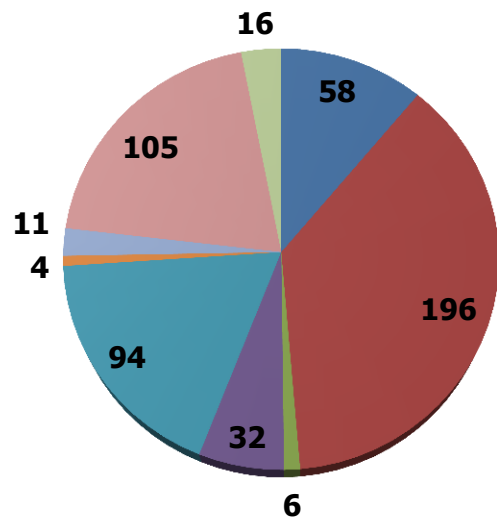
## Commercial

1. Non Ratified Savings

£ 507,352

2. Procurement Activity

	Q1 Achieved	Q2 Achieved	Q3 Achieved	Q4 Achieved
<b>No of contracts started</b>	<b>153</b>	<b>347</b>	<b>416</b>	<b>483</b>



- External/ Internal call off
- Exemption
- Local services
- External and internal mini competition
- Over OJEU and OJEU tenders (including light touch and open tender)
- Procured by other
- Quote
- RBS - Low - Quick Quote/Simple RFQ/Med/High - Advanced (Open and restricted)

# 5-STAR Procurement Worth Report Q4

## Communities

<b>1. Employment &amp; Training</b>	<b>Q1 Achieved</b>	<b>Q2 Achieved</b>	<b>Q3 Achieved</b>	<b>Q4 Achieved</b>
<b>No of employment opportunities</b>	<b>17 (worth circa £212,500)</b>	<b>22 (worth circa £275,000)</b>	<b>25 (worth circa £312,500)</b>	<b>38 (worth circa £475,000)</b>
<b>No of apprenticeships/training opportunities</b>	<b>44 ( worth circa £299,200)</b>	<b>58 (worth circa £394,400)</b>	<b>69 (worth circa £469,000)</b>	<b>88 (worth circa £598,400)</b>

# 5-STAR Procurement Worth Report Q4

## Collaboration

### 3. Number of collaborative contracts let and categorised

Category	Total Awarded in Period	of which ... STR Collaboration	of which ... AGMA/GMCA Collaboration	Of which ... External Partner Collaboration	Total Collaborative	Percentage of Total Awarded
People	94	0	25	2	27	28.7%
Place	149	52	0	1	53	35.6%
Professional	193	3	14	3	20	10.3%
<b>Totals</b>	<b>436</b>	<b>55</b>	<b>39</b>	<b>6</b>	<b>100</b>	<b>22.9%</b>

# 5-STAR Procurement Worth Report Q4

## Compliance

### 1. Number of Exemptions and Modifications Split by service area

Q3	Adults	Childrens	Public health	Property services	Highways services	ICT	Consultancy	HR & Audit	Other	Total
Exemptions	8	25	4	6	1	90	20	15	42	211
Modifications	12	11	0	5	1	0	1	3	9	42
Totals	20	36	4	11	2	90	21	18	51	253

# 5-STAR Procurement Worth Report Q4

## Compliance

### 2. Stakeholder Training

Training/ Engagement Events	Q1	Q2	Q3	Q4
No. Events	14	21	27	32
No. Attendees	263	640	750	832

Some Feedback from a  
procurement training session in  
Q4

“Helpful, informative presenters  
who explained key terms well”

## Champions

### 1. Good news from Q4

Our Assistant Director Nichola Cooke received a thank you letter from the organizers of the I-Network conference for the presentation she gave at the 14<sup>th</sup> Annual I-Network conference – Connecting People and Place in February. Feedback from delegates rated the presentation on collaboration as 'excellent' .

Sarah Keating received some excellent feedback on the support she had provided to at Tameside Council on a £2.5 million tender for a crematorium contract. The stakeholder was complimenting her and STAR in general at a management meeting.

James Hunter and Emily Taylor had a thank you email from the GMCA for their level of professionalism , saying how much they are valued and that they have been a pleasure to work with.





# 5-STAR Procurement Worth Report Q4

## Champions

STAR Procurement have been shortlisted for the National Procurement Award in the category of 'GO Procurement Leadership of the Year Award'.

Clare Wild from the Business Improvement team received a thank you email for going out of her way to help a supplier with a technical issue.

This quarter STAR have made a smooth transition to the new base at Sale Waterside and have a consistent presence at our Stockport, Rochdale and Tameside office spaces. STAR has now recruited to the staff vacancies we had and the new team members have settled in well.